



AOC Applicant Assessment Form (Cash Flow Summary Statement)

Name of the Company:

Instructions:

- 1) Insert monthly cash flows in the categories specified. Refer to "Explanation of Notes" for full descriptions of categories.
- 2) Where cumulative NET CASH FLOW is negative, please include explanation for the shortfall and coverage of the cash shortfall in the area provided for "Notes and Assumptions".
For example - "shortfall is a result of major engine overhaul and is financed by an overdraft facility"

YEAR 1

Months

| CASH FLOW SUMMARY | | Notes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Total |
|-------------------|---------------|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| VARIABLE | CASH INFLOW | A | | | | | | | | | | | | | |
| | CASH OUTFLOW | B | | | | | | | | | | | | | |
| | NET CASH FLOW | C = A - B | | | | | | | | | | | | | |
| FIXED | CASH INFLOW | D | | | | | | | | | | | | | |
| | CASH OUTFLOW | E | | | | | | | | | | | | | |
| | NET CASH FLOW | F = D - E | | | | | | | | | | | | | |
| TOTAL MONTHLY | NET CASH FLOW | G = C + F | | | | | | | | | | | | | |
| CUMULATIVE | NET CASH FLOW | H | | | | | | | | | | | | | |

YEAR 2

Months

| CASH FLOW SUMMARY | | Notes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Total |
|-------------------|---------------|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| VARIABLE | CASH INFLOW | A | | | | | | | | | | | | | |
| | CASH OUTFLOW | B | | | | | | | | | | | | | |
| | NET CASH FLOW | C = A - B | | | | | | | | | | | | | |
| FIXED | CASH INFLOW | D | | | | | | | | | | | | | |
| | CASH OUTFLOW | E | | | | | | | | | | | | | |
| | NET CASH FLOW | F = D - E | | | | | | | | | | | | | |
| TOTAL MONTHLY | NET CASH FLOW | G = C + F | | | | | | | | | | | | | |
| CUMULATIVE | NET CASH FLOW | H | | | | | | | | | | | | | |

YEAR 3

Months

| CASH FLOW SUMMARY | | Notes | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Total |
|-------------------|---------------|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| VARIABLE | CASH INFLOW | A | | | | | | | | | | | | | |
| | CASH OUTFLOW | B | | | | | | | | | | | | | |
| | NET CASH FLOW | C = A - B | | | | | | | | | | | | | |
| FIXED | CASH INFLOW | D | | | | | | | | | | | | | |
| | CASH OUTFLOW | E | | | | | | | | | | | | | |
| | NET CASH FLOW | F = D - E | | | | | | | | | | | | | |
| TOTAL MONTHLY | NET CASH FLOW | G = C + F | | | | | | | | | | | | | |
| CUMULATIVE | NET CASH FLOW | H | | | | | | | | | | | | | |

Notes and Assumptions:

Explanation of Notes

| Note | Explanation and examples of items included. This is only a guide. Applicants should use items that best suit their operation. | |
|------|---|---|
| A | VARIABLE CASH INFLOW | Receipts from sales which vary according to the hours flown each month for Charter RPT/RCT (Regular Passenger/Cargo Transport) Other |
| B | VARIABLE CASH OUTFLOW | Payments which vary according to the hours flown. For example: Fuel Repairs and maintenance Casual pilots Landing fees Aircraft hire Engine overhauls |
| C | VARIABLE NET CASH FLOW | This is the amount available each month to cover fixed costs and is calculated by subtracting 'B' from 'A'. |
| D | FIXED CASH INFLOW | Sales receipts which do not depend on hours flown. For example: management fees Interest or rents Sale of aircraft |
| E | FIXED CASH OUTFLOW | Payments which do not depend on hours flown. For example: Rent Interest Aircraft purchase (interest, loan repayment) Employees (wages, tax, super, comp) Insurance Documents and subscriptions Pilot training, renewals, endorsements Equipment |
| F | FIXED NET CASH FLOW | This is the net amount of fixed costs to be covered each month calculated by subtracting 'E' from 'D'. |
| G | TOTAL MONTHLY NET CASH FLOW | This is calculated by subtracting 'F' from 'C'. |
| H | CUMULATIVE NET CASH FLOW | This is calculated by adding the monthly amount in 'G' onto the cumulative amount from the previous month. |